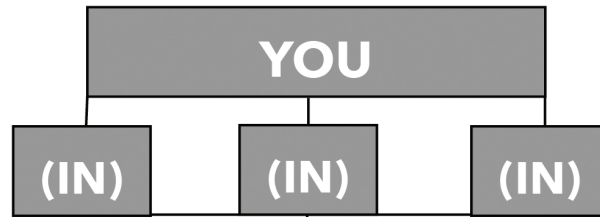




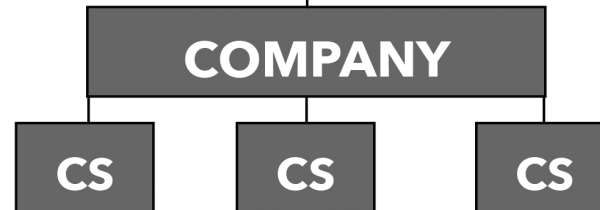
PRESENTATION MAPPING

Engagement



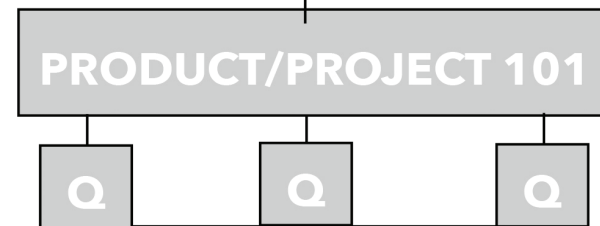
Go all IN

Credibility



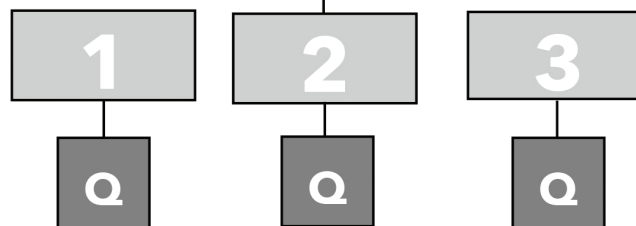
Who we are...
3 statements

Simplify



What we offer...
3 questions

BIG 3



Creative Monopoly

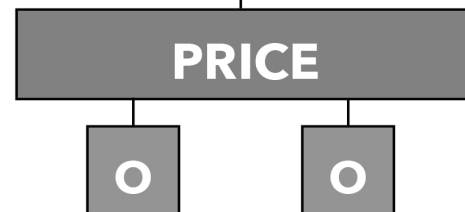
Establish
difference
3 questions

Perfect Choice



Verify

Offer



How making
available...

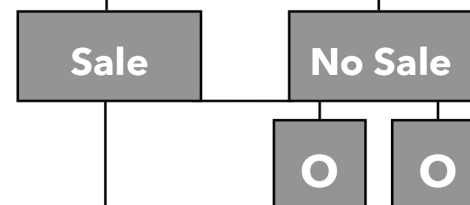
Obstacles?

Closure



Ask for the sale

Write it up



Keep selling

More effort

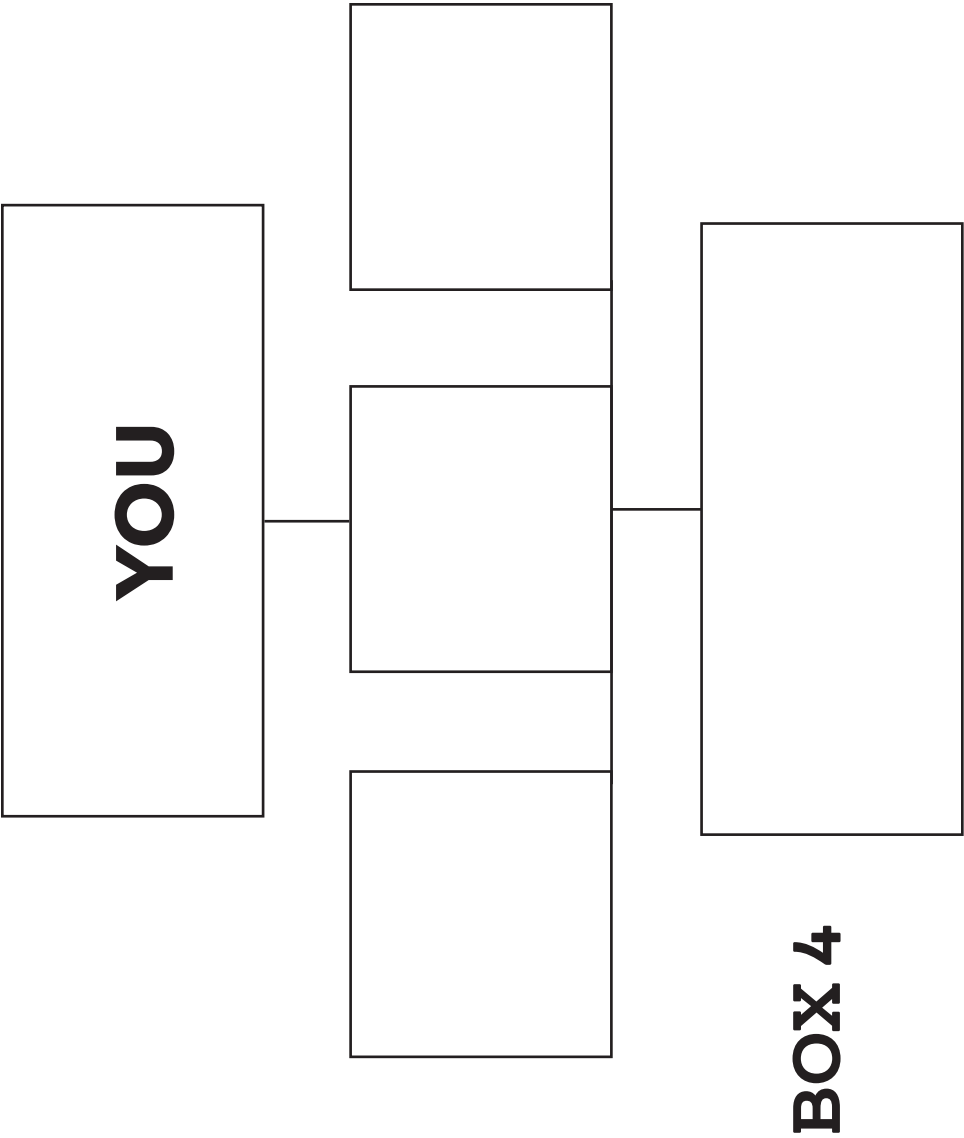
Owner



Prospect

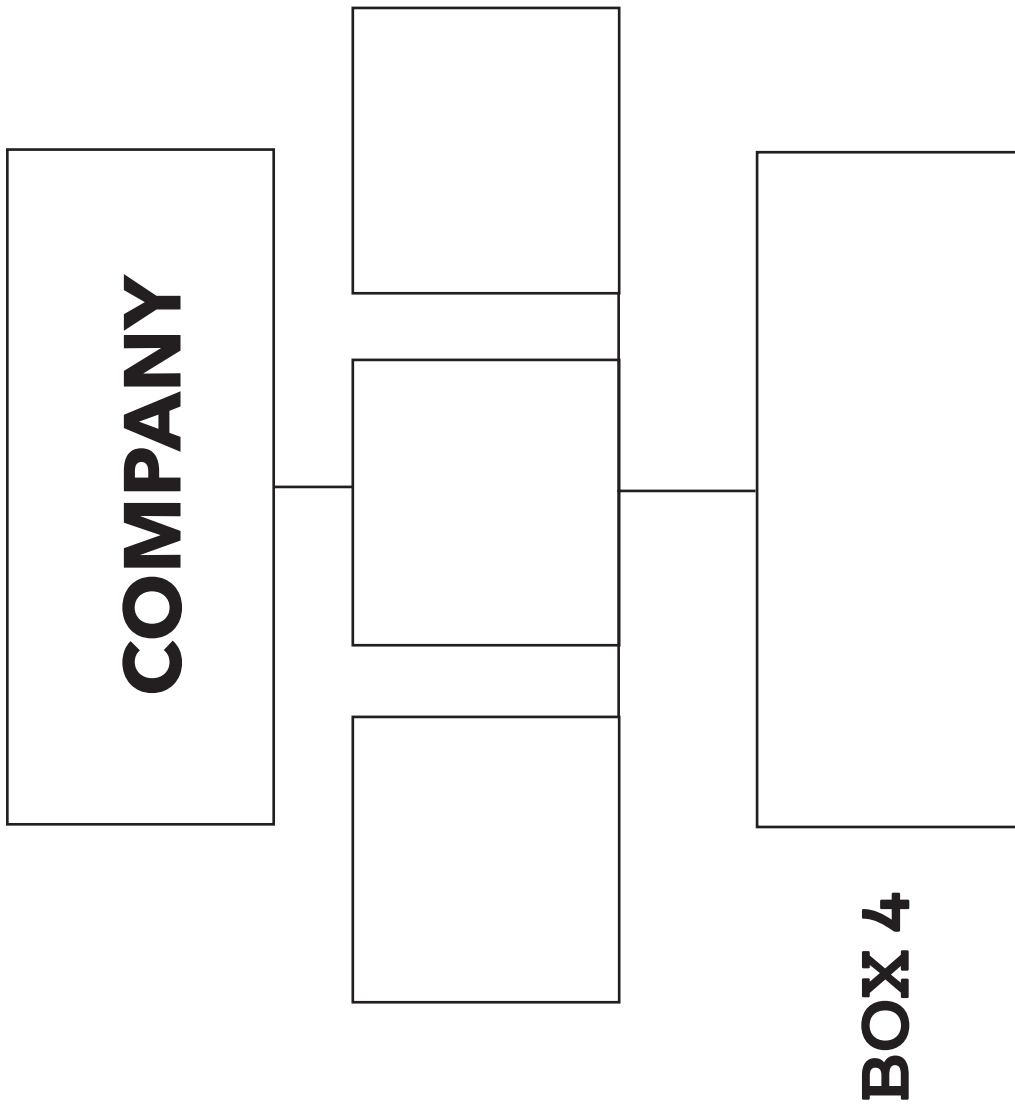
PRESENTATION MAPPING

#1 - GO ALL IN



PRESENTATION MAPPING

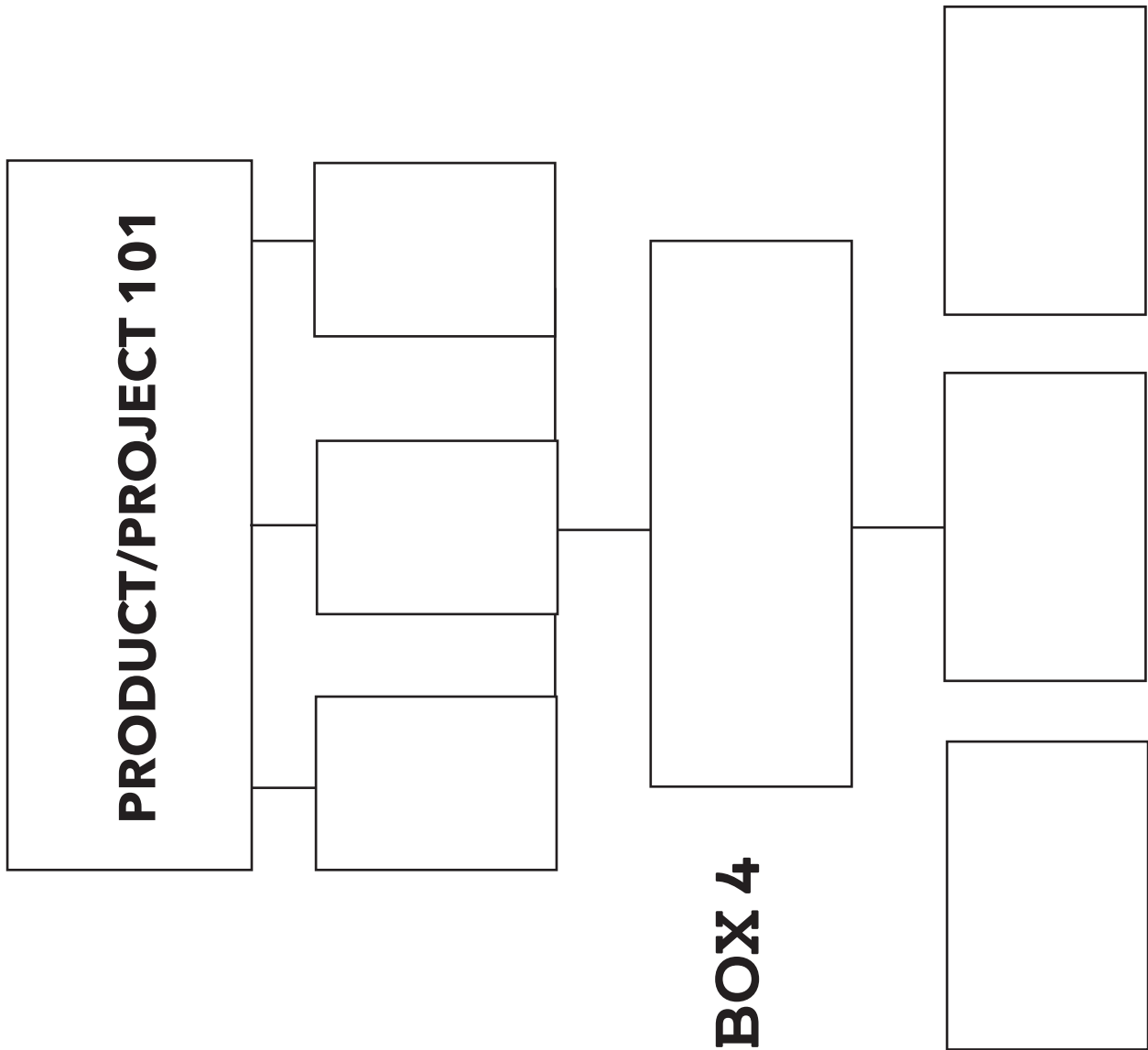
#2 - COMPANY CREDIBILITY



PRESENTATION MAPPING

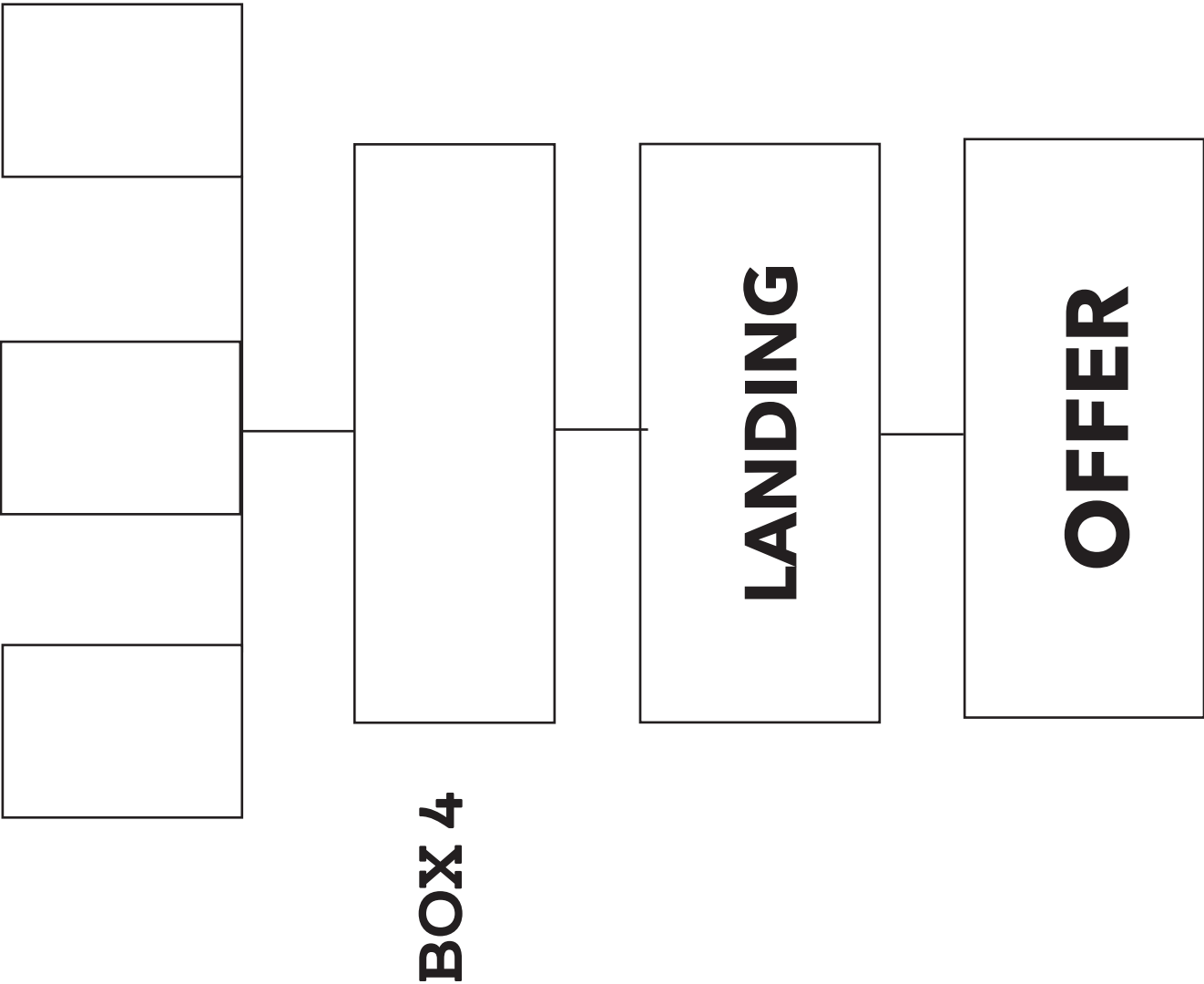
#3 - PRODUCT/PROJECT 101

BIG 3



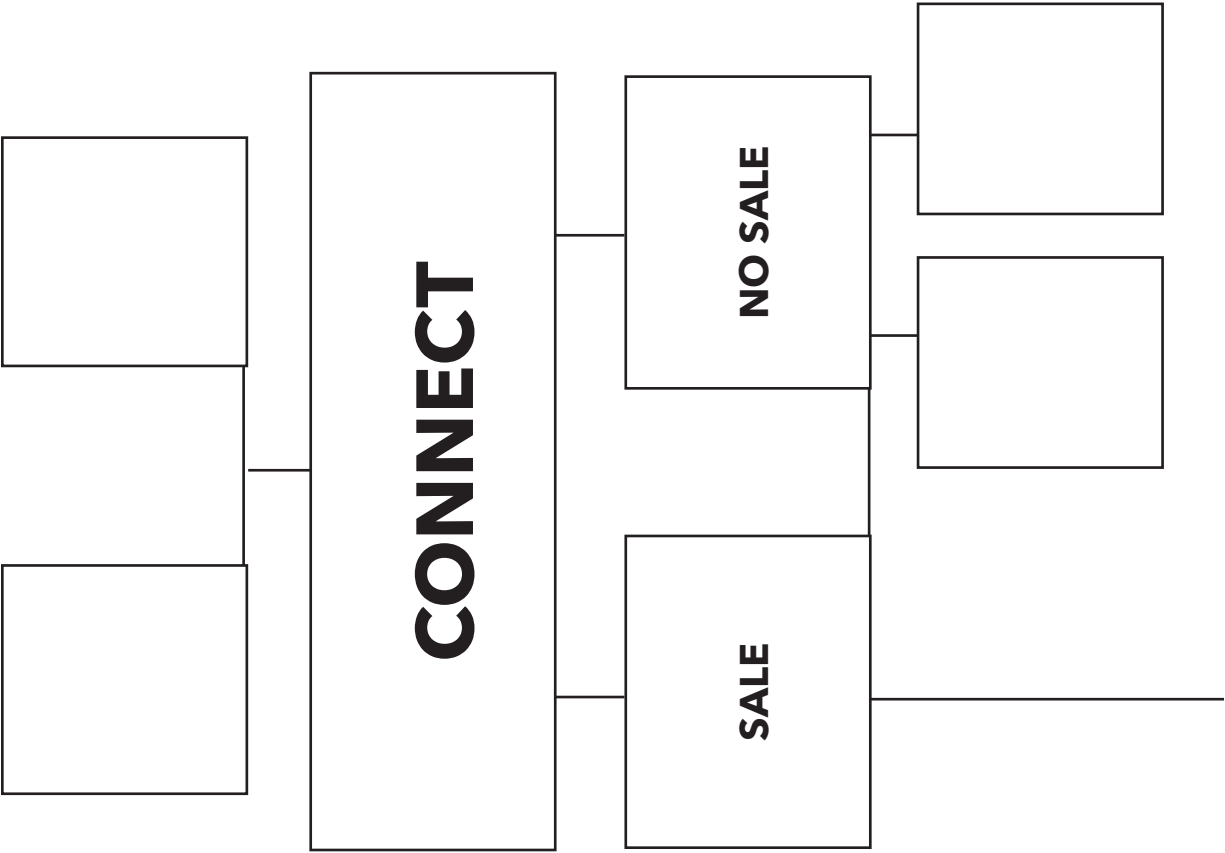
PRESENTATION MAPPING

#4 - LANDING/OFFER



PRESENTATION MAPPING

#5 - CONNECT



#6 - FOLLOW UP PRESENTATION MAPPING

